



KAZAKH INVEST

NATIONAL COMPANY

*INVEST IN KAZAKHSTAN*



## TOP10 INVESTOR COUNTRIES

(Over the last decade, 2013-2022)



NETHERLANDS  
(\$69.7 B)



BELGIUM  
(\$9.9 B)



USA  
(\$38.9 B)



FRANCE  
(\$8.9 B)



SWITZERLAND  
(\$24.7 B)



UK  
(\$7.3 B)



CHINA  
(\$14.9 B)



SOUTH KOREA  
(\$6.2 B)



RUSSIA  
(\$13.7 B)



JAPAN  
(\$3.6 B)

## UNCTAD WORLD INVESTMENT REPORT 2023

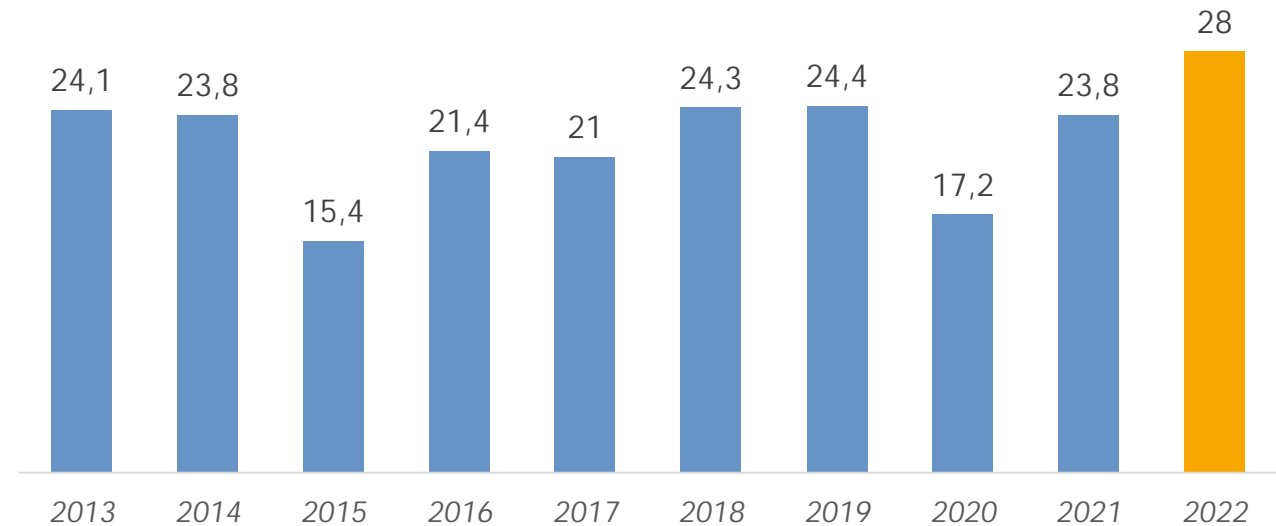


BY FDI IN CENTRAL ASIA (61%)

BY FDI AMONG POST-SOVIET COUNTRIES

BY FDI AMONG DEVELOPING LANDLOCKED COUNTRIES

## GLOBAL FDI INFLOW TO KAZAKHSTAN \$B



FDI VOLUME

**\$425B**

(since 1991)

GDP

**\$225B**

(in 2022)

GDP PER CAPITA

**\$11.3K**

(in 2022)

TRADE TURNOVER

**\$135.5B**

(in 2022)

# OUR MAJOR INVESTORS



**CLAAS**



**ALSTOM**



**INOKS**  
CAPITAL



**STADLER**



**Honeywell**



**THE LINDE GROUP**



**ExxonMobil**



**posco**



**Marubeni**



**SCANIA**



**KNAUF**

**PCM**  
keep it moving

**RioTinto**

**WEIR**



**GLENCORE**



Territory  
2.7M km<sup>2</sup>  
*9<sup>th</sup> largest in the world*



Diverse Population  
*~20M people*



Largest economy  
in Central Asia  
*(61% of share)*



Region's highest  
GDP per capita  
*Upper-middle  
income*



International  
Reserves  
\$94B,  
*National Fund \$59.8B,  
FX Reserves \$34.5B*



Multilateral Policy  
*Member of UN, WTO,  
OSCE, OIC, EAEU, OTS,  
SCO*



Favorable Tax  
Regime  
*Treaties to avoid  
Double taxation  
with 55 countries*



Investors' Protection  
*Bilateral Investment  
Protection Treaties with  
48 countries  
and 1 multilateral  
investment treats*

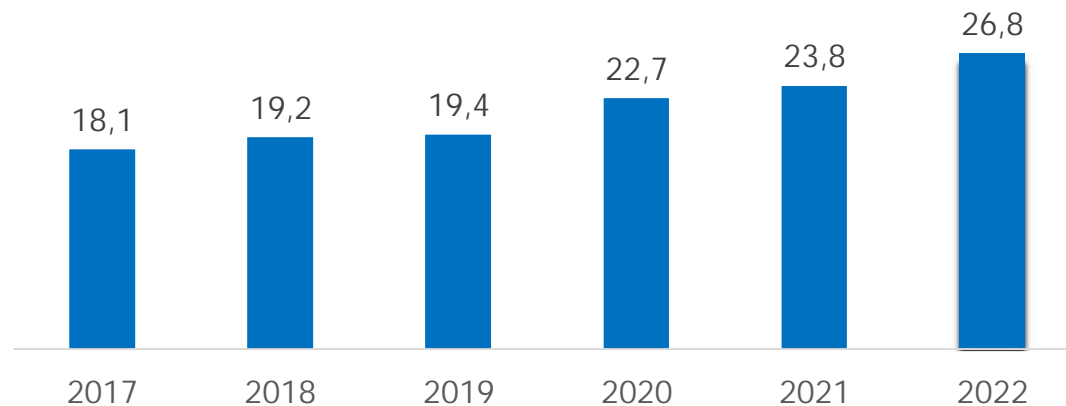
## THE MIDDLE CORRIDOR

**\$35B** invested in the transport industry over the last 15 years



- China-EU-China
- Middle Corridor
- China-CA-China
- China-Iran-China

Total volume of cargo transit, M tons



5 transit corridors  
17K km railways  
135K freight wagons  
27 interstate checkpoints



8 transit corridors  
95K km roads  
80% of the volume of transported goods



2 sea ports (Aktau, Kuryk)  
Capacity 27M tons  
Cargo storage & terminal  
Container handling



18 international airports  
12 «open sky airports»  
6 cargo terminals

## MINERAL RESOURCES


### CONCEPTUAL INNOVATIONS OF THE NEW CODE

Member of the  
CRIRSCO

Subsoil and Subsoil  
Use Code

EITI standard

- THE «FIRST COME, FIRST SERVED» PRINCIPLE ON THE COMPETITIVE BASE
- OPEN ACCESS TO GEOLOGICAL INFORMATION
- REDUCTION OF ADMINISTRATIVE BARRIERS
- PROVIDING STABILITY GUARANTEES
- ENSURING THE FUNCTIONING OF THE JUNIOR COMPANY MARKET AND OPPORTUNITIES TO RAISE CAPITAL
- THE NEW CODE IS FULLY CONSISTENT WITH THE BEST GLOBAL PRACTICE

 99 elements

70 investigated

60 mined

16  
rear metals & rear-  
earth minerals mined

## KAZAKHSTAN'S GLOBAL RANKS

Reserves

Production

1

Chrome

2

2

Uranium

1

8

Manganese

14

7

Lead

12

6

Zinc

8

13

Gold

6

11

Iron ore

15

15

Copper

10

## RENEWABLE ENERGY SOURCES



Wind power

920 mln mWh / year



Hydropower

62 mln mWh / year



Geothermal waters

4.3 mln mWh



Solar energy

2.5 mln mWh / year



## AGRIBUSINESS

220M

ha of agriland, including  
180M ha of pastures

6<sup>th</sup>

in the world for agricultural  
area (FAO)

ACCESS TO MAJOR  
GLOBAL MARKETS

China, CIS, Middle East And  
South Asia

FULL GOVERNMENT  
SUPPORT

Incentives, favorable business  
environment, protection

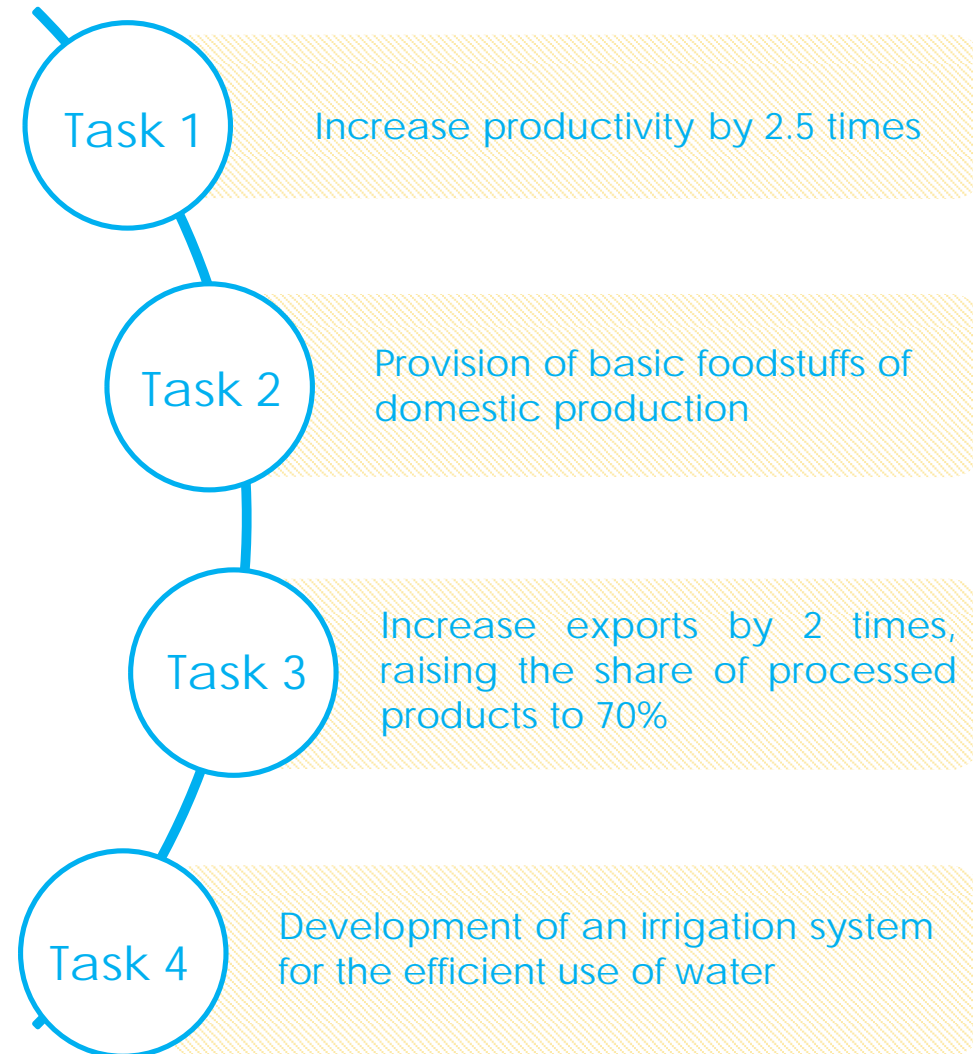
32<sup>nd</sup>

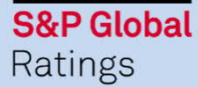
in the Global Food Security  
Index 2022

LABOR FORCE

1/3 of population is employed  
in agriculture and food  
production

## DEVELOPMENT OF THE AGRO-INDUSTRIAL COMPLEX TO 2025





S&P Global  
Ratings

BBB-/A-3 «Stable»  
Sovereign credit rating



United  
Nations

#28 in Global  
E-Government Development Index  
#1 among CIS



IMD  
INTERNATIONAL

#37 in the World  
Competitiveness Index  
#1 among CIS



OECD

Associated member



WORLD  
INVESTMENT  
REPORT 2023

#5 among developing countries  
by international investment in  
renewables, 2015-2022



ESG INDEX 2022  
BY GRP

#53 in the World ESG Index  
#1 among CIS



## DIALOGUE PLATFORMS

PRESIDENT

Foreign Investors' Council  
*on strategic issues*

PRIME MINISTER

Investment Council  
*on operation issues*

Council on improvement  
investment climate  
*on systematic issues*

Investment Ombudsman  
*protection of the rights and interests of  
investors*



# REASON 3: BUSINESS-FRIENDLY ENVIRONMENT: ASTANA INTERNATIONAL FINANCIAL CENTRE



+2000 companies registered  
from 75 countries



INDEPENDENT JUDICIAL SYSTEM  
ENGLISH COMMON LAW  
64 cases resolved

ONLINE DISPUTE RESOLUTION  
VIA E-JUSTICE SYSTEM

SPECIAL TAX AND CURRENCY REGIME

TAX EXEMPTION UNTIL 2066

ASTANA INTERNATIONAL  
EXCHANGE (AIX)

SPECIAL LABOUR AND VISA REGIMES

WORLD CLASS REGULATION  
STANDARDS  
415 arbitral decisions

MEDIATION SERVICES  
1695 agreements

FINAL AWARD WITHIN 6 MONTHS



100%

Literacy rate – top 10 globally and highest in the region



#36

UN Education Index 2022



120

Higher education institutions



100K+

Graduates of international universities



Multilingual workforce

~40% of population under 25 y.o.

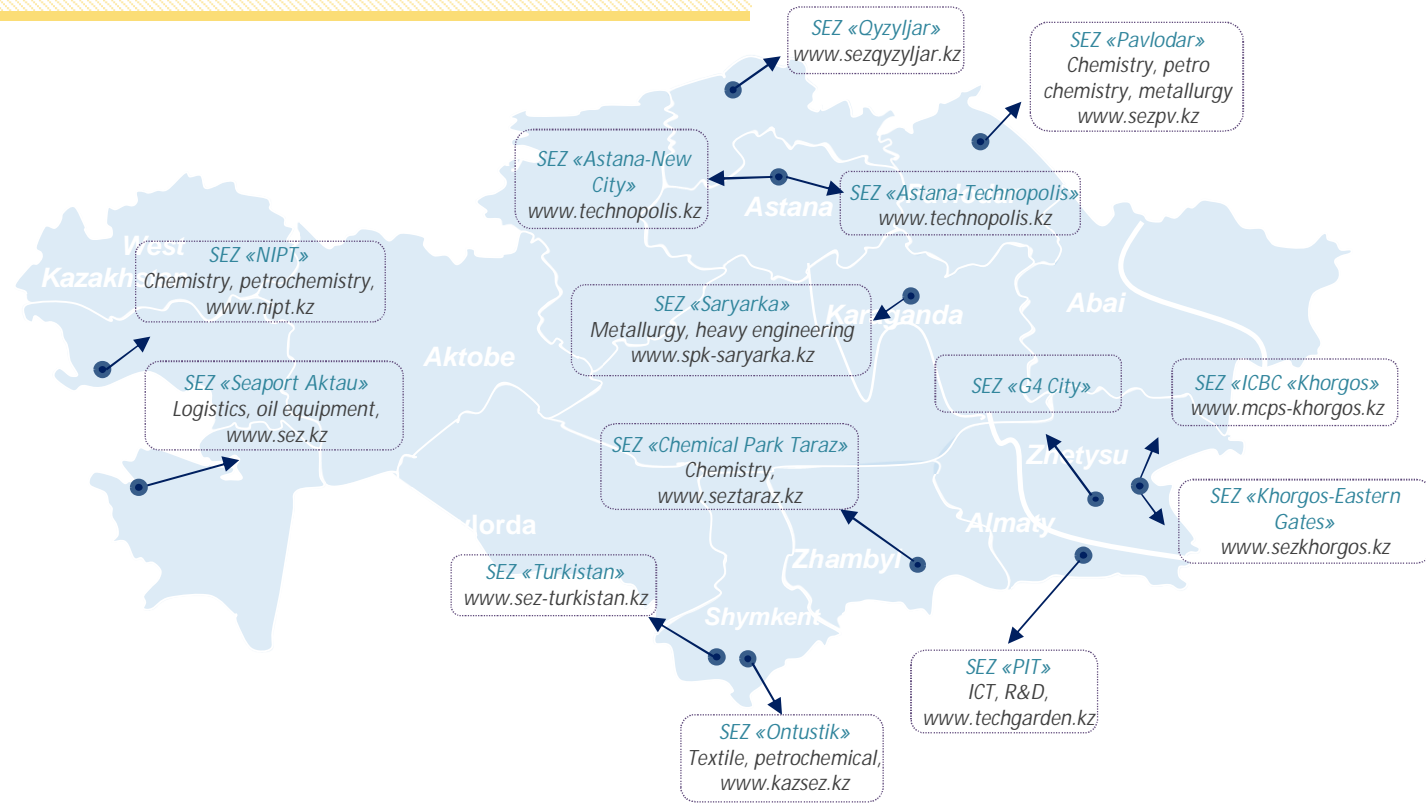


400

R&D organizations



## 14 Special Economic Zones



## 36 Industrial Zones




# REASON 6: VAST OPPORTUNITIES ACROSS VARIOUS INDUSTRIES



Agribusiness  
67 projects



Mining and Metallurgy  
48 projects



Chemical and Petrochemical Industry  
24 projects



Healthcare and Pharmaceuticals  
14 projects



Machinery manufacturing  
13 projects



Construction materials  
9 projects



Tourism  
9 projects



Others  
23 projects

OVER 200 INVESTMENT PROPOSALS BY KAZAKH INVEST

ULTIMATE INVESTMENT GUIDE IN KAZAKHSTAN



ONE - STOP SHOP

FOR INVESTORS IN KAZAKHSTAN



COMPREHENSIVE SUPPORT  
AT ALL STAGES OF PROJECT  
IMPLEMENTATION



PREPARATION OF INVESTMENT  
PROPOSALS, BUSINESS  
MATCH-MAKING  
BUSINESS PLAN, FINANCIAL  
MODEL



PROMINENT EXPERTS  
WITH LOCAL KNOWLEDGE  
AND INDUSTRY EXPERTISE



NETWORK OF REPRESENTATIVES  
ABROAD AND IN ALL REGIONS  
OF KAZAKHSTAN

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